LEGISLATIVE SERVICES AGENCY OFFICE OF FISCAL AND MANAGEMENT ANALYSIS

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FISCAL IMPACT STATEMENT

LS 7269 NOTE PREPARED: Mar 31, 2003 **BILL NUMBER:** HB 1407 **BILL AMENDED:** Mar 31, 2003

SUBJECT: Insurance "agent" to "producer" corrections bill.

FIRST AUTHOR: Rep. Ripley **BILL STATUS:** CR Adopted - 2nd House

FIRST SPONSOR: Sen. Paul

FUNDS AFFECTED: X GENERAL IMPACT: State

DEDICATED FEDERAL

<u>Summary of Legislation:</u> (Amended) This bill replaces references to insurance agents and limited insurance representatives with insurance producer. The bill also provides that in certain circumstances a life insurance company may issue or issue for delivery in Indiana funding agreements.

Effective Date: (Amended) Upon passage; July 1, 2003.

Explanation of State Expenditures: (Revised) The bill allows the Commissioner of the Department of Insurance to establish rules or conditions regarding matters related to life insurance funding agreements provided for in the bill. The bill also gives the Department authority to regulate and review the agreements. It is presumed that any additional administrative costs incurred by the Department as result of this bill could be covered using existing staff and resources. It is anticipated that one company that currently does business in Indiana would offer funding agreements to investors.

Explanation of State Revenues: (Revised) This bill may generate additional personal and corporate tax revenue if this provision results in additional investment in the state.

Explanation of Local Expenditures:

Explanation of Local Revenues:

State Agencies Affected: Department of Insurance.

Local Agencies Affected:

HB 1407+ 1

<u>Information Sources:</u> Dan Tollefson, Department of Insurance, 317-232-2428.

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HB 1407+ 2